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Manish Malhotra
CEO Unissant, Inc. & Board of Directors TIE DC

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Chairman & CEO

Unissant, Inc.

Oct 2006 - Present · 15 yrs 8 mos
Reston, VA

As the Chairman & CEO of Unissant, Inc., Manish is responsible for setting the vision, growth and long-term strategy for the company. He has led Unissant to provide the highest level of service to its customers. With a relentless passion to provide value and quality to its customers and our veterans, he challenged his staff to be mission-focused and led Unissant to achieve the 2017 Government Project of the Year award and the 2018 HealthIT Innovation award. His relentless pursuit of customer satisfaction serves as an inspiration to all levels of the firm. Under his leadership Unissant has grown from a startup company to a Top 100 Asian Owned Company as well as one of Inc.5000's Fastest Growing Companies. In addition to his daily duties for Unissant, Manish is also acutely aware of his social responsibilities. He and his team have spent over 2000 hours on community development and spent large financial amounts towards humanitarian causes including supporting 20+ drives for children and elderly support.



Board Member & 2020 Past President

TIE DC

Dec 2017 - Present · 4 yrs 6 mos
Washington D.C. Metro Area

TIE-DC is the local chapter associated with TIE-Global, a nonprofit organization founded in 1992 in Silicon Valley. TIE is devoted to entrepreneurs in all industries at all stages, from incubation through the entrepreneurial life-cycle. With a global reach and a local focus, the heart of TIE efforts lies in its five foundational programs: Mentoring, Networking, Education, Funding and Incubation. There are currently 15,000 members (including over 3000 charter members or mentors) in 61 chapters across 14 countries.



Board of Directors IEIA/Center for Innovative Technologies (CIT)

CIT | Center for Innovative Technology | Investing for Commonwealth Growth

Jul 2019 - Dec 2020 · 1 yr 6 mos
Washington D.C. Metro Area

The Virginia Investment Authority's & CIT's primary charge is to accelerate the next generation of technology and technology companies to make Virginia an attractive business location. CIT seeks to close innovation gaps in the Commonwealth and the nation by focusing on new technologies, entrepreneurs, and technology companies that make innovation happen.



Sr. Director

Freddie Mac

Sep 2003 - Sep 2006 · 3 yrs 1 mo
Vienna VA

Manish was Involved in promoting and participating in implementing an enterprise data and meta management programs at Freddie Mac. He was also involved and was instrumental in implementing the enterprise data stewardship/compliance and quality initiatives.



Sr. Architect

Prolink Services - Fannie Mae

Nov 2001 - Aug 2003 · 1 yr 10 mos
Washington D.C. Metro Area

As a Sr. Architect to Fannie Mae, Manish was responsible for database architecture/strategy, and data modeling efforts for the Commitment & Delivery (C&D) team. Additional responsibilities included building and managing a functional interface between the FMIS (Fannie Mae's Data Warehouse), proposing standards for the Multi-Family Division.



FannieMae



Co-Owner, Founder

TrainEdge, Inc.

Aug 1999 - Dec 2001 · 2 yrs 5 mos
Leesburg Pike, VA

TrainEdge provided advanced customized training solutions to private sector and public sector clients. Technologies included Enterprise Architecture, Industrial Java, Enterprise Databases, Operating Systems, Visual C, Microsoft Technologies, Enterprise Computing and Distributed Computing.



Sr. Manager - Decision & Intelligent Systems

Prolink Services - British Telecom/Concert

Feb 1999 - Oct 2001 · 2 yrs 9 mos
Reston, VA

Manish was responsible for leading and delivering an Decision Support/OLAP reporting Data-Mart solution developed for Concert/BT/AT&T's ASMR Service Delivery / Service Assurance and Transition Level Data. He was also responsible for managing a team to deliver the GA Metrics (Web- Based Global Accounts Analytical Processing and Trending System) platform. The system was built as an integration effort for Concert, British Telecom and AT&T Global accounts core teams. The emphasis of the system was two folds, one dealing with the Service Delivery Call Analysis data and Service Management Ticket Analysis (Data collection was performed from all three sources). Metadata for various aspects was maintained in a local repository including business definitions, data models, ETL technical metadata, and front end user interface metadata.



British Telecom - Concert



Sr. Technical Manager

MCI UUNet, A Worldcom Company

Aug 1997 - Jan 1999 · 1 yr 6 mos

Vienna, VA

Responsible for the development and implementation of the initial web based data warehouse interface for MCI Local Services.



MCI Worldcom



Programmer Analyst

Intelligent Systems Inc.

Sep 1995 - Jul 1997 · 1 yr 11 mos

Gaithersburg Maryland, Leesburg Pike, VA

Consultant to MCI Local and Long Distance Services on Data Strategies and Business Intelligence Systems.



Programmer Analyst - Financial Systems

Escorts Limited - Yamaha Motor Cycle Division

Aug 1993 - Aug 1995 · 2 yrs 1 mo

Faridabad, India

Responsible for Financial Audit Support for the Accounts Receivable and Payable System. Supported over 250 financial users (auditors and investigators) of the system in the Yamaha Motorcycle Manufacturing as well as the Railways Equipment Manufacturing divisions of Escorts Ltd.



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